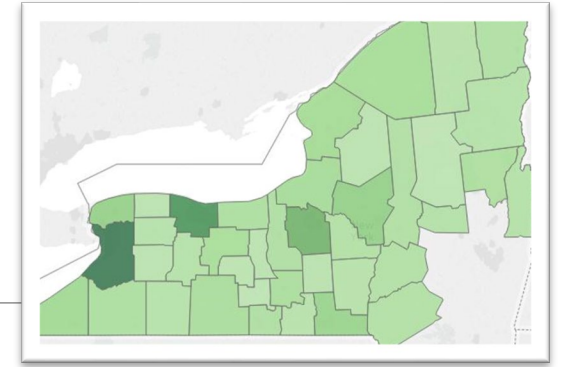


Total Replacement Market Potential: HVAC Footprint

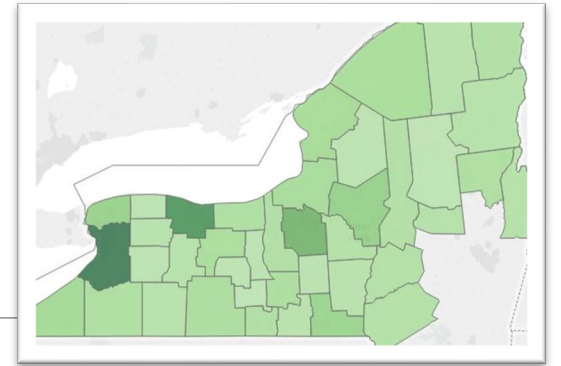
Geography	Classification	Market Potential	10% Amana Share	25% Goodman Share
New York	HVAC Footprint	\$549,422,850	\$54,942,285	\$137,355,713
Pennsylvania (East)	Harrisburg & East	\$833,016,300	\$83,301,630	\$208,254,075
Pennsylvania (West)	St College & West	\$509,295,900	\$50,929,590	\$127,323,975
Delaware	Total Market	\$106,601,550	\$10,660,155	\$26,650,388
Maryland	HVAC Footprint	\$708,569,625	\$70,856,963	\$177,142,406
Virginia	HVAC Footprint	\$240,751,350	\$24,075,135	\$60,187,838
Washington DC	Total Market	\$83,479,650	\$8,347,965	\$20,869,913
Total Market	HVAC Footprint	\$3,031,137,225	\$303,113,723	\$757,784,306

Total Replacement Market Potential: NY (HVAC Footprint)



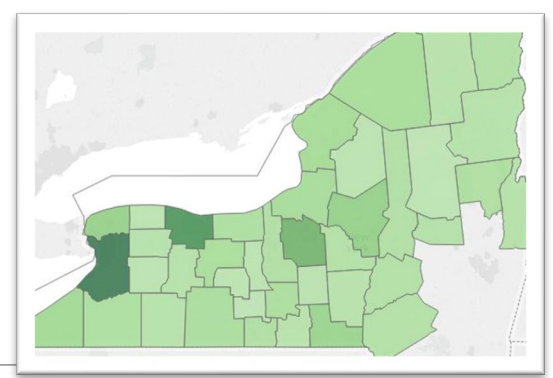
Geography	Classification	Market Potential	10% Amana Share	25% Goodman Share
Total Market	Buffalo	\$170,840,550	\$17,084,055	\$42,710,138
Total Market	Rochester	\$147,470,250	\$14,747,025	\$36,867,563
Total Market	Syracuse	\$172,148,100	\$17,214,810	\$43,037,025
Total Market	Northern NY	\$58,963,950	\$5,896,395	\$14,740,988
Total Market	New York	\$549,422,850	\$54,942,285	\$137,355,713

Total Replacement Market Potential: PA EAST (HVAC Footprint)



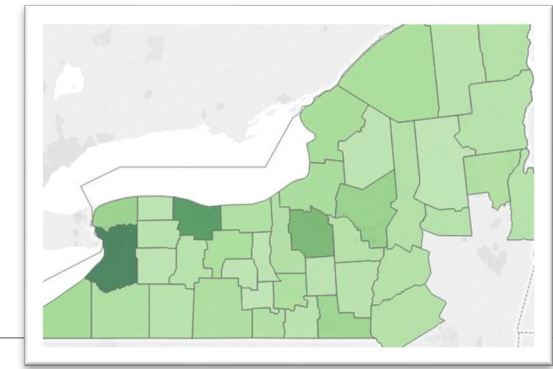
Geography	Classification	Market Potential	10% Amana Share	25% Goodman Share
Total Market	Allentown	\$67,045,575	\$6,704,558	\$16,761,394
Total Market	Aston	\$262,946,925	\$26,294,693	\$65,736,731
Total Market	Harrisburg	\$136,578,600	\$13,657,860	\$34,144,650
Total Market	Mount Joy	\$108,768,150	\$10,876,815	\$27,192,038
Total Market	Pittston	\$155,011,950	\$15,501,195	\$38,752,988
Total Market	Warminster	\$169,710,675	\$16,971,068	\$42,427,669
Total Market	PA East	\$900,061,875	\$90,006,188	\$225,015,469

Total Replacement Market Potential: PA WEST (HVAC Footprint)



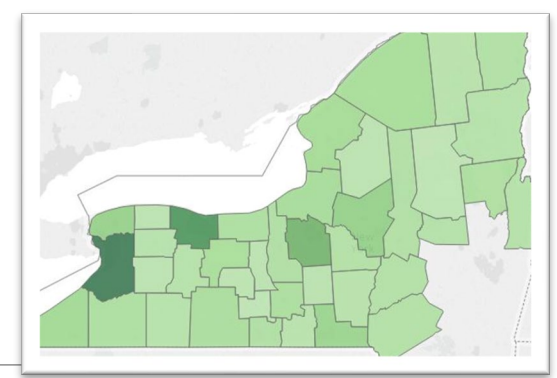
Geography	Classification	Market Potential	10% Amana Share	25% Goodman Share
Total Market	Erie	\$82,423,950	\$8,242,395	\$20,605,988
Total Market	Pitt – North	\$134,710,425	\$13,471,043	\$33,677,606
Total Market	Pitt – South	\$100,200,075	\$10,020,008	\$25,050,019
Total Market	State College	\$81,033,600	\$8,103,360	\$20,258,400
Total Market	Youngwood	\$110,927,850	\$11,092,785	\$27,731,963
Total Market	PA West	\$509,295,900	\$50,929,590	\$127,323,975

Total Replacement Market potential: DE (Entire State)



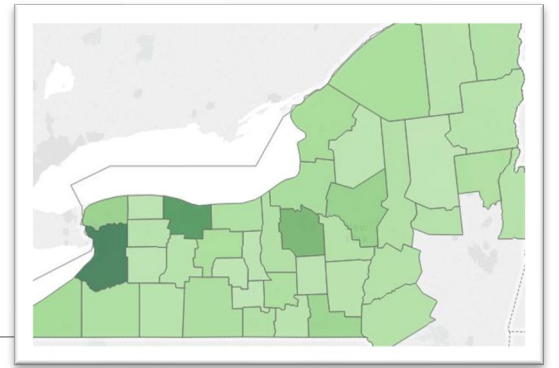
Geography	Classification	Market Potential	10% Amana Share	25% Goodman Share
Kent DE	Delaware	\$17,784,750	\$1,778,475	\$4,446,188
New Castle DE	Delaware	\$55,665,750	\$5,566,575	\$13,916,438
Sussex DE	Delaware	\$33,151,050	\$3,315,105	\$8,287,763
Total Market	Delaware	\$106,601,550	\$10,660,155	\$26,650,388

Total Replacement Market Potential: MD (HVAC Footprint)



Geography	Classification	Market Potential	10% Amana Share	25% Goodman Share
Total Market	Annapolis	\$264,031,950	\$26,403,195	\$66,007,988
Total Market	Baltimore	\$228,776,400	\$22,877,640	\$57,194,100
Total Market	Charles	\$77,050,575	\$7,705,058	\$19,262,644
Total Market	Frederick	\$138,710,700	\$13,871,070	\$34,677,675
Total Market	Maryland	\$708,569,625	\$70,856,963	\$177,142,406

Total Replacement Market Potential: VA & DC (HVAC Footprint)



Geography	Classification	Market Potential	10% Amana Share	25% Goodman Share
Total Market	Chantilly	\$240,751,350	\$24,075,135	\$60,187,838
Total Market	Wash DC	\$83,479,650	\$8,347,965	\$20,869,913
Total Market	VA/Wash DC	\$324,231,000	\$32,423,100	\$81,057,750